

# ESTIMATING & ORDERING

INCREASED PRODUCTIVITY THROUGH SIMPLICITY



## THROW AWAY THE PAPER BY STREAMLINING YOUR ORDERING & DOCUMENTATION PROCESSES

The estimating and ordering modules within BusinessCraft consist of four main sections; Bill of Materials, Supplier Rates, Estimating and Purchase Orders. All integrated to provide an end-to-end margin management solution providing needed transparency.

### DEDICATED BILL OF MATERIALS

Comprehensive Bill of Materials module that provides the best foundation for your estimating tasks with the ability to go up to 8 bill levels deep.

Maintenance is made easier with global updates using the Substitution, Addition & Deletion options for your bills.

### BILL COST SUMMARY COMPARISONS

Cost Centre summary reports to provide expected margin reporting before going to market. And extend your reporting by comparing up to 20 bills on one page.

### SUPPLIER RATES

All component items provide unlimited supplier rates recorded by supplier, pricing area and effective date with import options.

### PROFESSIONAL QUOTATIONS

Powerful sales estimating tool that quickly provides a professional looking tender and early margin analysis.

Then when you are ready, merge the estimate information to Microsoft Word® for contract presentation to the customer.

### PRODUCTION ESTIMATING (SCHEDULING)

Using standard bills, production estimates can be generated with ease leading to increased productivity. Also, transfer the selected items from the accepted quotation to reduce selection errors.

Full audit history of changes made to the estimate compared to the original selected bill of materials, to assist in identifying cost overruns.

### PURCHASE ORDERS

Generate from estimate information to automatically split orders based on nominated suppliers and loads within each cost centre. Automatically email orders to selected suppliers, AND optionally attached extra information, such as drawings.

### EXTRA TO SCHEDULE

Used for unexpected costs that are incurred at the cost centre level, which therefore erode the anticipated job margin. When ETS is incurred, can force a reason and person responsible.

### FOR MORE INFORMATION

Please review the *Six Points of Margin Analysis* white paper for more on how BusinessCraft can control and track margin.

Would like to know more about how BusinessCraft can streamline your success? Please visit: [www.businessscraft.com](http://www.businessscraft.com) or call +61 2 4965 5555